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BENEFITS ADMINISTRATION EDITION



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MANAGE **HR** TOP 10 **BENEFITS ADMINISTRATION**
SERVICES PROVIDERS - 2023

Premier Consulting Partners

Bringing Strategic Insight and Transparency to Benefits Administration

Conventional ‘broker-like’ approaches in managing and updating employee benefit programs are becoming obsolete in this dynamic HR landscape. Organizations today are striving to replace processes that solely focus on the benefit product vs. the value of the employee experience. We are finding that many companies today are replacing their current broker and looking for a true partner that understands the needs of employees and the HR Team!

Premier Consulting Partners has a philosophy, “What Got You Here Won’t Get You There!” As an organization they are always challenging themselves to not just think out-of-the-box but work toward breaking the box!

HR Teams need ongoing guidance and education to meet the ever-changing needs of their employees. To address that, Premier creates internal focus groups to uncover the challenges that HR Teams face and flesh out their vision. That information becomes the basis of a plan to address those issue with a timeline to manage progress toward achieving agreed upon goals.

While educating the HR team, Premier is also developing a marketing - education strategy to educate employees. At a recent Open Enrollment meeting at one of Premier’s clients, there were 300 employees who attended 10 meetings that day. The employees were asked two questions: How many employees know what medical plan they are enrolled in? Response: Only 10% of the employees raised their hand. The second question was, How many employees had a medical checkup this year, knowing full well they had a wellness program. Answer: Only 5% of the employees raised their hand. This is an issue! Based on these answers, an in-depth communications plan was established to gain better awareness of the company’s benefits program.

“Premier is proud of our strategic and personalized benefits approach that redefines the employee experience, ensuring value, education and a lasting impact,” says David Rispler, Managing Partner at Premier Consulting Partners.

Premier’s team becomes an integral part of client operations, gaining a clear view of the changes needed to align internal processes with evolving market trends. Central to their methodology is active listening, a pivotal element that aligns with every client’s vision for success. This approach ensures a nuanced understanding that enables it to seamlessly complement and contribute to the realization of client objectives and timeline.

The firm works with nationally recognized companies in many different industry segments, where it empowers employees to make

informed benefits choices. An excellent example of how Premier Consulting Partners delivers well-informed decision-making is the 365-day concierge service, Medicare Workshops, Financial Wellness Programs it offers. Premier is a marketing driven organization!

Recognizing the significance of cultural alignment and feedback in a benefits renewal, Premier Consulting Partners adopts a proactive procedure to prevent issues and develop tailored strategies. With a strategic marketing timeline, the firm prioritizes open enrollment engagement, adopting a fresh approach and highlighting commitment to employee well-being. Every organization benefits from a client-centric structure featuring a dedicated virtual and in person team (V-Team)—that engages with clients daily—and specialized sub-teams for renewal management and wellness programs.

Restructuring their existing program was not just about savings but optimizing employee experiences. In pursuit of making this clear to the client, Premier Consulting Partners strategically negotiated with

carriers to highlight inefficiencies, increase life insurance levels, and introduce specialized wellness initiatives. This is just one of the many stories where the firm’s internal team conducted in-depth claims analysis during an engagement, going beyond traditional benchmarks to drive innovation and optimize employee experiences.

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IMPACT

Internally, Premier Consulting Partners continually seeks improvement opportunities to challenge the status quo with impactful benefits strategies that provide greater value to employees and clients. Leveraging 20 years of experience, the firm’s senior team serves as mentors who continually enhance the workforce through timely guidance and insights.

By investing in the continuous development of the workforce and prioritizing their well-being, Premier Consulting Partners is not just overcoming challenges but thriving in an environment driven by innovation and employee satisfaction. Prospective candidates are always invited to join its ranks and embark on a journey of growth and resilience, where their contributions matter and professional development is a top priority. **HR**



David Rispler,
Managing Partner

Premier Consulting Partners



The annual listing of 10 companies that are at the forefront of tackling customer challenges